

Marketing Memo

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To: Marine & Consumer Electronic Dealers / Distributors
From: Engelhard (AI) Sundoro, Senior Director Marine Sales/Marketing
Date: January 17, 2013

New Product Announcement



Garmin is pleased to announce the quatix marine watch. Designed for avid mariners of all types, from dinghy racers and kayakers to big sail and power boaters, quatix is a high-sensitivity GPS navigator marine watch from Garmin – the world's most trusted name in GPS navigation. quatix is the only GPS-enabled device in existence to provide this range of marine navigation features, remote control of Garmin equipment, automatic MOB activation¹ and streaming NMEA 2000 data¹ to a marine watch. This highly accurate watch includes altimeter, barometer, 3-axis compass and temperature sensor, and tide information. Plus sailing features never before combined into one watch, including race countdown timer, virtual starting line and tack assist. It also can share data wirelessly with other compatible Garmin marine products and apps.

Features

- High-sensitivity, GPS-enabled marine watch with altimeter, barometer and 3-axis compass
- Waterproof to 50 meters
- Full-featured GPS navigation
- Sail racing features – for a more efficient and controlled sailing experience
 - Virtual starting line
 - Tack assist
 - Countdown timer with large, easy to read digits
- Tide charts display detailed tide data
- Preloaded worldwide basemap
- Compatible with GNT™ 10 NMEA Transceiver
 - Wirelessly stream and view NMEA 2000 data such as wind speed & direction, depth and more on your wrist
 - Automatic wireless MOB activation
- Garmin marine autopilot remote control capabilities
- Wirelessly connect via Bluetooth® low energy with new iPad®, iPhone® 5 and iPhone 4s for use with BlueChart® Mobile app²
- Plan or review a journey with Homeport™ marine planning software
- Mark up to 1,000 waypoints and store up to 10,000 track points and navigate to them
- Exclusive TracBack® feature reverses the track log to help navigate back to the starting point
- Wirelessly share routes, tracks, waypoints with compatible Garmin watches or handhelds
- Watch functions include a stopwatch, alarms, tones and vibration alerts
- Rechargeable Li-ion battery lasts up to 6 weeks in watch mode; streaming mode: 25-hrs (GPS off) or 16-hrs (GPS on)

¹ Requires optional GNT 10 NMEA Transceiver

² Wireless support with the new iPad, iPhone 5, iPhone 4s (iOS 6.0 or later) will be available in 2nd Quarter, 2013 with the latest version of the BlueChart Mobile app

Product Configuration



quatix™

Includes: quatix marine watch, dark gray band, light gray band, screws, torx tool, USB/charger cable, AC adapter with plug, documentation

Available: March, 2013

Packaging: English, French and Spanish

P/N: 010-01040-50

UPC: 753759994105

Net: \$404.99

Minimum Retail Price (MRP): \$449.99

Please note that we are still in the process of obtaining FCC authorization for this device so the fulfillment of any order from a distributor or dealer and the delivery of the products are contingent upon our receipt of this FCC authorization. We expect to receive the FCC authorization shortly and we will update you at the appropriate time.

Featured New Accessories



GNT™ 10 NMEA Transceiver

Connect the GNT 10 NMEA transceiver to your NMEA 2000® network and wirelessly stream and view NMEA 2000 data on the quatix marine watch. Additionally, when paired with the GNT 10, the quatix is smart enough to automatically activate a MOB route back on the boat's Garmin navigation system if the quatix user were to ever fall overboard.

Available: March, 2013

Part Number: 010-01134-00

UPC Number: 753759106904

Net: \$179.99

Minimum Retail Price (MRP): \$199.99



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Additional quatix Accessories

Description	Part Number	UPC Number	Net Price	List Price
Dark gray band (replacement) ***New***	010-11814-20	753759106881	\$10.79	\$17.99
Light gray band (replacement) ***New***	010-11814-21	753759106898	\$10.79	\$17.99
USB/charger cable (replacement)	010-11814-10	753759992651	\$14.99	\$24.99
AC adapter with US plug	010-10635-00	753759048822	\$10.99	\$19.99
AC adapter with EU and UK plugs	010-10635-01	753759049911	\$18.09	\$32.90
Wrist strap kit	010-11814-02	753759992606	\$13.74	\$24.99
Carabiner strap	010-11814-03	753759992613	\$20.99	\$29.99
External power pack	010-10644-02	753759972424	\$62.99	\$89.99

Please see www.garmin.com for a complete list of compatible accessories.

Shipping and Case Pack Information

Gift Box Dimensions	Gift Box Weight	Case Pack	Master Carton Dim.	Master Carton Weight
3.4"L x 3.6"W x 5.6"H	15 oz.	24 pcs/carton	15.0"D x 12.0W x 12.4"H	27 lbs