

KVH and Starlink™

A Seamless Solution



Premium Hybrid Connectivity for Leisure Yachts

23 October 2023

Starlink Available as a Standalone Solution or a Supplement to KVH's Award-winning Connectivity Solutions

- Starlink flat panel high-performance terminal and service with high-speed, low-latency Internet
- Choice of KVH TracNet™ hybrid terminal with integrated global VSAT, 5G/LTE cellular, and shore-based Wi-Fi bridge, or TracPhone VSAT terminals
- KVH ONE™ global hybrid network

The Power and Reliability of KVH, the Speed of Starlink

Keep your family, friends, and crew connected when you turn to KVH for a Starlink high-performance terminal, as a standalone solution or as part of a comprehensive hardware and service solution. Enjoy seamless, intelligent integration of Starlink's speed and affordability (where available) with KVH's white glove service, proven global HTS network, multi-channel hybrid connections, and outstanding performance.

Add a Starlink flat panel high-performance terminal to your yacht's TracNet solution with our simple, single-cable installation and exclusive intelligent hybrid switching to ensure you enjoy the best and fastest communications at all times. And for existing TracPhone® terminal users, an easy configuration update and single cable enables automatic switching between KVH's global HTS network and Starlink for seamless connectivity.¹

Turn to KVH as your single source for a complete Starlink solution. Enjoy same-day shipping, unmatched customer satisfaction, and 24/7/365 live warranty support and global service through KVH's OneCare Global Support Program. Plus you can activate your Starlink through KVH when it's right for you.

Enhance your onboard communications with fast speeds, affordable data, and KVH's advanced, integrated services for enhanced security, connectivity, and versatility.



KVH/Starlink Companion Package compatible with all TracNet systems plus KVH TracPhone VSAT terminals

Supported Features	Starlink	KVH TracNet
Ultra high-speed data rates (as fast as 350 Mbps down) ²	X	
Ultra-affordable data (as low as \$1.00 per GB)	X	
"Best effort" low latency LEO network	X	
End-to-end data encryption	X	X
Fully deployed global satellite network	X	X
Integrated 5G/LTE cellular service in 150+ countries + Wi-Fi		X
Intelligent hybrid channel switching		X
24/7/365 live airtime and technical support		X
Prioritized VoIP lines for crystal-clear voice calls		X
Customer and technical support service portal		X
Network and terminal management portal		X
Global static IP		X
KVH Crew Internet service		X
KVH Cloud Email service		X
Real-time vessel tracking		X
Global installation and service network		X

¹ Active KVH and Starlink data plans are required for automatic switching.

² Published data speeds are maximum speeds and may vary in different regions and under different conditions.

KVH Starlink Mobile Priority Data Plans

Data Plan	Monthly Subscription	Minimum Required OneCare™ Service and Support Plan ¹	Overage Fee ²
50 GB/month	\$250	\$79/mo (Leisure Essential) ³	\$2.20/GB
	\$250	\$149/mo (Standard)	
1,000 GB/month	\$1,000	\$299/mo (Premier)	
5,000 GB/month ⁴	\$5,000	\$499/mo (Premier+)	

¹ Customers on the 50GB and 1,000 GB per month plans have the option to upgrade to a higher OneCare Service and Support Plan ² Opt-in and opt-out of Starlink Overage Plans are expected to be available soon ³ Only available for leisure yachts ⁴ We will support both one- and two-antenna configurations for the 5,000 GB/month plan

KVH Starlink Terminal Details⁵

Included Terminal & Accessories	Part No.
<ul style="list-style-type: none"> Flat panel high-performance maritime Starlink terminal with wedge mount Starlink Hub Ethernet adapter for automatic switching 8m and 25m Power over Ethernet cables 	72-1048

⁵ KVH is not responsible for any changes made by Starlink to terminal performance, geographic region, and service availability. Starlink terminal and airtime service plans are subject to change.

Starlink + KVH Data Plan Discounts

Data Channel Configuration	Data Plan Discount
Starlink + KVH Unlimited Use Plan	50% off the Unlimited Use Plan
Starlink + KVH High-speed Plan (Shaped or Metered)	10% off the High-speed Plan
Starlink + KVH Unlimited Use and High-speed Plan (Shaped or Metered)	50% off the Unlimited Plan + 10% off the High-speed Plan

KVH OneCare™ Service and Support Plans for Starlink

Benefits	Leisure Essential	Standard	Premier	Premier+
24/7/365 Tier 1 technical support	X	X	X	X
Warranty administration	X	X	X	X
Service event scheduling & coordination		X	X	X
Standard warranty labor*		X	X	X
Access to KVH's Unit in Advance Program (KVH standard terms and conditions apply)	X	X	X	X
VIP prioritized technical support and airtime services phone queue			X	X
Tech support email and case prioritization			X	X
Airtime services email and case prioritization			X	X
Technician travel**				X
Extended warranty (parts & onboard labor)*				X
Rigging / tender / crane				X
Two-way economy air freight				X
Import duties				X

*Up to four hours **At KVH's discretion

Starlink airtime coverage, available airtime plans, and policies are subject to change. Please visit starlink.com/maritime for current details.



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